



سری سوال : یک ۱

زمان آزمون (دقیقه): تستی : ۹۰ تشریحی : ۰

تعداد سوالات : تستی : ۳۰ تشریحی : ۰

عنوان درس : زبان تخصصی ۱

رشته تحصیلی / کد درس : مدیریت بازرگانی (چندبخشی) (۱۲۱۲۱۷۵ - مدیریت دولتی (چندبخشی) (۱۲۳۴۰۳۱)

1-This factory has very good facilities for producing its products. 'Facilities' means..... .

1. policies 2. services 3. equipments 4. consultants

2-We mustour efforts to help the organization.

1. coordinate 2. coordinates 3. coordinated 4. coordination

3-Technologicalis one of the best effects of continuous change of an organization.

1. barriers 2. reduction 3. authority 4. breakthrough

4-A successful manager has the ability to determine how much changes employees can withstand. 'Withstand' means..... .

1. obscure 2. encourage 3. convince 4. resist

5-The managers can hardly change their employees' attitude. 'Attitude' means..... .

1. role 2. opinion 3. assistance 4. hierarchy

6-You gave some excuses for not having been at the meeting but those excuses were not very

1. convincing 2. convince 3. convincingly 4. convincer

7-This new project will generate many new jobs. 'generate' means..... .

1. compete 2. refine 3. retrieve 4. produce

8-Organizational processes can support or inhibit the development of creative ideas. 'Inhibit' means..... .

1. prevent 2. intrigue 3. receive 4. expose

9-The unemployment rate is a serious problem which won't just disappear overnight. 'Rate' means..... .

1. labor 2. pace 3. role 4. change

10-They must give aexplanation for what happened. Their explanation should be based on reason.

1. viable 2. flexible 3. rational 4. competitive

11-Since the janitor was sick, the employees cleaned the floor of the office at the end of the day. 'Janitor' means..... .

1. executive 2. expert 3. caretaker 4. craftsman

12-The repairs of this factory equipments require a lot of We need a lot of money.

1. succession 2. expenditure
3. stagnation 4. working condition



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13- Changing this technology is now operative in this company. 'Operative' means..... .

1. permanent 2. fundamental 3. out of use 4. in use

14- The managerstheir employees' performance in order to improve their work settings. They examine their performance.

1. obscure 2. operate 3. expose 4. screen

15- Compensation includes , benefits, and incentives given to employees in exchange for their work.

1. wages 2. integration 3. fulfillment 4. staffing

16- The plan of this organization needs modification. 'Modification' means..... .

1. regulation 2. research 3. downsizing 4. changing

17- Our manager has noof the problem.

1. comprehend 2. comprehensive
3. comprehension 4. comprehensively

18- You can discuss problems and plan remedial actions by the confrontation meeting. 'Remedial' means..... .

1. voluntary 2. helping 3. temporary 4. viable

19- My.....is well-known to all employees.

1. stubbornness 2. stubborn 3. stubbornly 4. competitive

20- You need more.....from the buyers in order to improve your products. You need more information about your products from the buyers.

1. attendance 2. feedback 3. fulfillment 4. renewal

21- If you do something on your own, you will plan it and decide to do it yourself without anyone telling what to do.

1. type 2. longevity 3. stabilization 4. initiative

22- Our manager is doubtful that this technology will be financially..... . He needs a new technology.

1. integrative 2. sequential 3. viable 4. interpersonal

23- A model developed by Hellriegel and Slocum shows the relative importance of change to organizational survival. 'Survival' means..... .

1. اصلاح 2. کارآیی 3. بقاء 4. بهره وری

