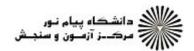
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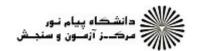
کارشناسی



سری سوان یک	به ۱ دستی ه ۱ دسریحی ۲			
			عنــــوان درس: زبان تخصصی ۱،زبار 	
نی (چندبخشی)۱۲۳۴۰۳۱	دبخشی) ۱۲۱۲۱۷۵ – ، مدیریت دولت	نعتی ۱۲۱۲۰۳۴ - ، مدیریت بازرگانی (چن	رشته نحصیلی /گد درس: مدیریت ص	
1- They always try to	their customo	ers with financial assistance	e if necessary.	
1. retrieve	2. decentralize	3. accomodate	4. generate	
2-The teacher acts as a	of learning .			
^{1.} facilitate	^{2.} facilitator	3. facilitative	^{4.} facility	
3-The government receiv	ves itsfrom th	e people .		
^{1.} operation	^{2.} variety	3. organization	^{4.} authority	
4-The purpose of organize accomplish its		to increase organizational e	ffectiveness to	
1. factors	^{2.} objectives	3. tools	4. elements	
5-Managers should choo by the necessary speci		ossess the mosti	in the areas suggested	
1. expertise	^{2.} employee	3. empowerment	^{4.} coordination	
6-They could reduce their costs by developing a more efficient network.				
1. craftsmanship	^{2.} budget	3. rejecthon	4. distribution	
7-If you <u>refine</u> your idea underlined word mear	-	nanges that make them mo	re correct and clear. The	
1. involve	^{2.} improve	3. inhibit	4. generate	
8-With all these foreign	, our products h	as lost its competitive adva	antage.	
1. imports	^{2.} exports	3. researches	4. employees	
9-Unlike idea developme greatelyby	=	n the organizational culture	e, idea generation is	
1. recruited	2. differentiated	3. informed	4. stimulated	
10-The organizational sur	vival depends on its crea	tivity and		
1. innovation	^{2.} approach	3. profit	4. integration	
11-Their prices are high b	ecause production	are very great.		
1. budgets	^{2.} rates	3. creativities	^{4.} costs	
12-It will not be possible	to repair the factory buil	dings without considerable		
^{1.} pension	^{2.} expenditure	^{3.} advertisement	^{4.} confrontation	

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كارشناسي



سری سوال: یک ۱	دقیقه): تستی: ۴۵٪ تشریحی: ۰	زمان آزمون (عداد سوالات: تستى: 20 تشريحى: 0
		خصصی ۲	عنــــوان درس: زبان تخصصی ۱،زبان ت
ی (چندبخشی)۱۲۳۴۰۳۱	چندبخشی) ۱۲۱۲۱۷۵ - ، مدیریت دولتړ	ی ۱۲۱۲۰۳۴ - ، مدیریت بازرگانی (رشته تحصیلی/کد درس: مدیریت صنعت
13-A <u>serverance</u> has been	n accepted by the workers.	The Persian equivalent	of serverance is
1. حقوق	شرایط کاری ^{2.}	باز خرید ^{.3}	ثبت نام متقاضیان ^{.4}
14-Unemployment is con	sidered as one of the main	factors behind the curr	entin the
1. stability	2. regulation	3. stagnation	4. anticipation
15-Mr Ahmadi is employ	ed as a <u>succession</u> of Mr A	kbari. " succession " me	eans
1. precaution	^{2.} member	3. condition	4. replacement
16-Productivity in all org	anizations is important. "pı	oductivity " means in p	persion
بهره وری 1.	^{2.} تولید	^{3.} تقاضا	^{4.} عرضه
17includes t	he direct wages , benefits ,	and incentives given to	employees in exchange
1. assignment	^{2.} supply	^{3.} provision	4. compensation
18-Translation analysis c	oncentrates on styles and o	content of	between people.
1. opportunity	2. communication	3. attendance	4. compensation
19-The renewal process reto the environment.	refers to the way managers	their pro	blem - solving processes
^{1.} improve	^{2.} adapt	^{3.} assist	4. exploit
20-The two companies w collaboration means	orked in close <u>collaboratio</u>	<u>n</u> with each other on th	e new projects .
1. _{رقابت}	منابع ^{2.}	همكارى ^{.3}	زیان ^{.4}