



سری سوال : یک ۱

زمان آزمون (دقیقه): تستی : ۷۵ تشریحی : ۰

تعداد سوالات : تستی : ۲۵ تشریحی : ۰

عنوان درس : زبان تخصصی ۲، زبان تخصصی ۳، زبان تخصصی مدیریت صنعتی

رشته تحصیلی / کد درس : مدیریت دولتی ۱۲۱۲۰۲۴ - مدیریت صنعتی ۱۲۱۲۰۳۵ - مدیریت صنعتی (چندبخشی) ۱۲۱۲۰۳۷ - مدیریت دولتی چندبخشی (۱۲۳۴۰۳۲)

1- This is the manager's ..... to hire skillful workers and fire some who are not effective.

- 1. practice
- 2. occupation
- 3. policy
- 4. business

2- Domestic companies do not do much business with foreign companies. What does "business" mean?

- 1. objective
- 2. proportion
- 3. patronage
- 4. commerce

3- My manager is very successful and has succeeded in the ..... of his ideas towards the company.

- 1. hierarchy
- 2. innovative
- 3. implementaion
- 4. efficiency

4- Lack of cosensus among the leaders caused a civil war in their country. What does "consensus" mean?

- 1. collection
- 2. position
- 3. agreement
- 4. attendance

5- A manager is legally authorized to ..... his or her policies.

- 1. suffer
- 2. export
- 3. prescribe
- 4. enforce

6- A system with grades of authority or status from the lowest to the highest is referred to as .....

- 1. rationality
- 2. academy
- 3. hierarchy
- 4. consensus

7- Who decides about ..... planning in this company? Mr. Alavi does.

- 1. welfare
- 2. commander
- 3. corporate
- 4. completing

8- The manager allocated 250000 Rls ..... to all personnel for the new year.

- 1. benefit
- 2. bonus
- 3. subtraction
- 4. exercise

9- A promotion system which is based on merit rather than on the length of service or other factors is called .....

- 1. interest rate
- 2. merit system
- 3. inflation system
- 4. recruitment

10- He supports a gradual reform policy .What does "supports" mean?

- 1. pinpoints
- 2. advocates
- 3. magnifies
- 4. identifies



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11- In condition of inflation there is a rise in unemployment as labour becomes too costly. What does "Inflation" mean?

- 1. hiring task force
- 2. workers recruitment
- 3. raise in prices
- 4. loss of production

12- The new president advocates a policy of gradual .....

- 1. realization
- 2. expertize
- 3. utility
- 4. reform

13- Individuals who are of lesser rank of importance in an organization are called.....

- 1. supervisors
- 2. commanders
- 3. subordinates
- 4. coordinators

14- Public and private administration exhibit two areas of comparison and conflict. " Exhibit " should mean .....

- 1. display
- 2. control
- 3. suggest
- 4. diverse

15- The best word for " a group of people who report to the manager" is .....

- 1. unity of command
- 2. chain of command
- 3. span of control
- 4. presided over

16- We need to hire a new professional manager to oversee the project. What does "oversee" mean?

- 1. exchange
- 2. supervise
- 3. recure
- 4. comprise

17- One of the distinguishing characteristics of any manager is his rationality. "Rationality" means .....

- 1. رضایتمندی
- 2. تلاشگر بودن
- 3. عقلانیت
- 4. درک

18- They were discussing the bifurcation of politics between two different countries. " Bifurcation" should mean .....

- 1. تجميع
- 2. تملك
- 3. تفكيك
- 4. تسليم

19- The chairman delegated part of his duties to his new assistant. What does "delegate" mean?

- 1. تصميم گيرى
- 2. مداخله کردن
- 3. تفويض اختيار
- 4. دلخور شدن

20- GM factory is one of the most popular enterprises of this kind. "Enterprise" should mean .....

- 1. کارآفرین
- 2. رقيب تجارى
- 3. موسسه خصوصى يا دولتى
- 4. کارگاه



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21- She was defrauded of her bank account by one unreliable customer. "Defraud" means .....

- 1. کلاه برداری کردن
- 2. انتقام گرفتن
- 3. مشارکت کردن
- 4. مطرح کردن

22- Companies must be able to compete in the marketplace. " Marketplace" means.....

- 1. قیمت بازار
- 2. مرکز بازرگانی
- 3. دفتر بازرگانی
- 4. موسسه تجاری

23-The Minister is speaking about government's fiscal policy. What is the Persian equivalent of "Fiscal" ?

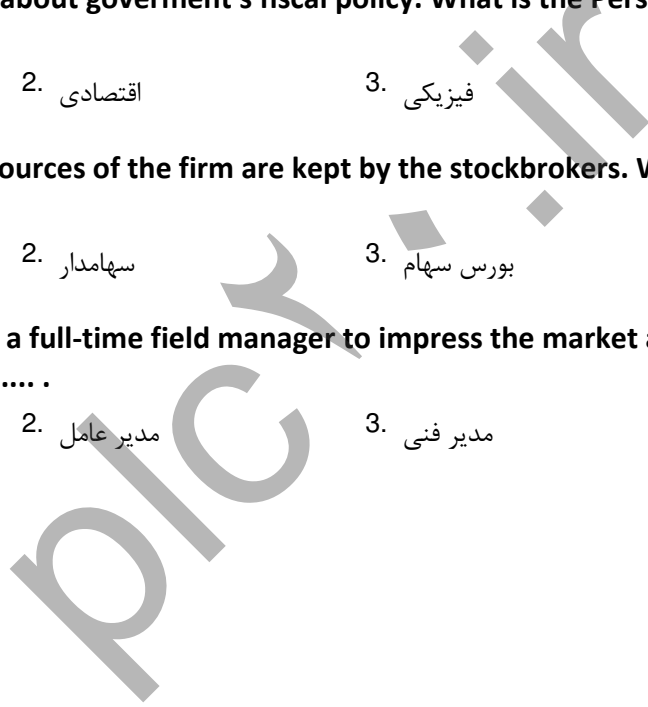
- 1. مالی
- 2. اقتصادی
- 3. فیزیکی
- 4. سیاسی

24-Some of the financial resources of the firm are kept by the stockbrokers. What does "stockbroker" mean?

- 1. سهام شرکتی
- 2. سهامدار
- 3. بورس سهام
- 4. سهم ارث

25-The firm is trying to hire a full-time field manager to impress the market and productions. " Field manager" means.....

- 1. مدیر مالی
- 2. مدیر عامل
- 3. مدیر فنی
- 4. مدیر بازرگانی



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